



Press Release

ESI to showcase cutting-edge new ARC solutions at IFSEC

The ESI Group introduce 2 new breakthrough solutions at IFSEC 2014 (stand C1525) and accelerate their international development momentum by appointing a VP International

June 4th, 2014 – European Systems Integration – ESI – a European reference for alarm and video monitoring solutions, will unveil at IFSEC a new entrant in their global multi-protocol software solution portfolio for CCTV central monitoring stations and alarm receiving centres – ARCs, their latest AV1 module enabling automatic cancellation of false video alarms, based on intelligent video analytics. The use of video analytics in ARCs becomes critical in today's cyberguarding remote surveillance solutions, and ESI's AV1 product will considerably improve ARCs operators' efficiency and productivity.

As Claude-Philippe NERI, ESI's CEO, explains, "our cutting-edge new AV1 solution is a first and direct outcome of the recent integration in ESI Group of Argos Technologies, which brought us their long-term know-how in video analytics and video management software (VMS). More is yet to come, and our offering will keep bringing new solutions, technologically ahead of the market and in tune with our clients' growing needs."

Now part of the ESI Group and exhibiting on the same stand, ARGOS Technologies will launch and demonstrate the latest version of their SoftNet Manager advanced VMS, a built-in all-in-one software and hardware solution which can be installed on any site being video monitored by a central monitoring station. SoftNet Manager's open platform features 2D and 3D maps management, embedded video analytics including face detection, post-detection tracking, video recording, HD-SDI, ONVIF and PSIA compliancy, and is open to access control, alarm and BMS third party solutions. SoftNet Manager's new release interfaces seamlessly with ESI's range of remote solutions, including the new AV1 module.

The ESI Group are strengthening their management team with Jerome ANASTASE joining as Vice President to drive International Sales and Business Development. Jerome gets a proven track record in growing start-up's from scratch as well as structuring and expanding acquisitions made by large US corporations, like Motorola and Corning.

As Jerome states, "export sales are already above 50% of ESI Group's total sales, and I'm so excited to join such a successful and innovative team. My key missions will consist in accelerating the penetration of global accounts and leverage export market growth by settling an international network of technology partners and recruiting and managing indirect sales channels. I will be happy to discuss new business during IFSEC." Jerome can be reached at +33698457107 and jerome.anastase@esifrance.net.

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Please see attached images.

About ESI Group

ESI – European Systems Integration – are a European reference for software solutions dedicated to alarm monitoring centres, video monitoring centres, lonesome workers, social care stations, as well as call centres. Established and headquartered in France since 1999, ESI have been constantly innovating in value-added solutions which are praised as breakthroughs in the market place.

Alarm Receiving Centres – ARCs – must be compatible with the growing number of alarm panels from various vendors installed at their remote client's. In order to limit investments as well as hardware installed at these centres, ESI F1 alarm receiving unit can be compatible with most networks and more than 200 alarm panel protocols are supported today. With the same philosophy, ESI developed the V1 client/server multi-manufacturer video system, allowing video monitoring within the alarm management process, as well as remote alarm verification. Today V1 is a de-facto standard, and more than 120 recorder manufacturers are compatible with it. Thanks to its new features, V1 is installed in cyberguarding centres, and can work with video analytics modules. Most ESI software modules can be virtualized.

Argos Technologies joined ESI Group in 2013, bringing their know-how and expertise in video management systems and video analytics. With a good track-record in innovative products such as their SoftNet Manager VMS which features 3D maps management and integrated video analytics, Argos Technologies have also been successful with their full range of video hardware products, such as IP and analogue cameras, IP encoders, Network Video Recorders – NVRs – and Digital Video Recorders – DVRs.

The ESI Group employs over 70 people, including about half as R&D engineers and 20% as multilingual hot line technical support engineers. ESI are constantly growing, and the company makes more than half of its turnover in export markets. ESI belongs to its co-founders Philippe CAMILLERI (Delegate Managing Director) and Claude-Philippe NERI (President & C.E.O.).

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